ISSUED BY THE GLOBE TICKET COMPANY IN THE INTEREST
OF THE TRANSIT INDUSTRY

Joliet Downtown PARK AND SHOP and RIDE AND SHOP is a non-profit organization with membership from all types of business firms, professional people and property owners in the downtown area.

Its policies are planned by a Board of Directors representing the various categories of business in the membership.

What is its purpose?

The purpose of the Downtown PARK AND SHOP and RIDE AND SHOP program is to promote and develop the shopping potential of downtown Joliet and to foster greater retail sales by affording more conveniences to the shopper through a united downtown parking validation and bus validation program.

Joliet ranks tenth in population in the State of Illinois and fifth in retail sales. This position of retail prominence must be maintained.

- 1. Speed transit vehicles through the downtown area.
- Eliminate the cruising vehicles that drive around looking for on-street space.
- 3. Eventually eliminate on-street parking which will give the customer a more storic feeling and selected carefree buying.
- Encourage the parking industries to maintain up-to-date facilities and to expand off-street parking facilities.

What results will be derived from this program?

- 5. Encourage the use of the mass transportation system by the citizens of our community.
- 6. Increase downtown sales and professional services.
- 7. Give a more positive approach to downtown promotions.
- 8. Retain or increase the value of downtown real estate.

(REPRINTED WITH PERMISSION OF JOLIET ASSOCIATION OF COMMERCE, JOLIET, ILL.)

GLOBE TICKET COMPANY

112 N. 12th STREET, PHILADELPHIA 7, PA.

A Nation-Wide Service



When was Joliet Downtown PARK AND SHOP and RIDE AND SHOP organized?

The PARK AND SHOP program began on April 28, 1958; and, by the anniversary day of April 28, 1960, the members had issued 380,095 stamps to customers of the downtown area at a cost of \$76,019.

On September 8, 1959, the RIDE AND SHOP plan was incorporated into the PARK AND SHOP program; and, on April 28, 1960, a total of 52,000 stamps had been issued in the bus validation program, at a cost of \$10,400.

The membership of PARK and SHOP and RIDE and SHOP represents approximately 70 per cent of the downtown retailers and 10 per cent of the professional men. All major stores and financial institutions are members of the PARK and SHOP and RIDE and SHOP program. The membership has grown considerably since the inauguration, and, to date, the committee has not received a single cancellation.

Promotions of the program have been under the direction of an advertising committee. The advertising committee has a continuous advertising campaign of weekly ads in the Joliet Herald-News and Spectator and daily radio spots on station WJOL, plus bill-boards on all eight leading highways.

A sum of \$28,000 was expended the first two years for advertising, and an additional \$10,000 has been budgeted for 1960.

Members of PARK and SHOP and RIDE and SHOP use a logotype in their advertising. The committee also printed and distributed 100,000 PARK and SHOP brochures and 100,000 RIDE and SHOP brochures. The theatres cooperated by running film trailers of



the PARK AND SHOP and RIDE AND SHOP program. The newspapers and radio have been most cooperative in news releases of the program's operation.

The Joliet Meter Maids have distributed thousands of the PARK and SHOP brochures by placing them on windshields along with tickets for overtime parking. This has brought about a better understanding of the parking program and its advantages.

There are 500 directional signs to parking lots erected on downtown streets.



Ride and Shop Rules and Regulations 1. As you ride a JOLIET CITY LINES bus to our DOWN. TOWN AREA, Secure RIDE AND SHOP double coupon

2. Shop at any store displaying the DOWNTOWN PARK AND SHOP and RIDE AND SHOP emblem and ask the clerk to paste a stamp on one of your coupons. Retail Stores have a minimum purchase requirement

of \$2.00. This will give you a free ride home in the bus. 3. If you make a purchase at another member store, a stamp will be placed on your other coupon which will

be used by you for a free ride back downfown again. 4. For each person desiring a FREE RIDE AND SHOP stamp, a separate purchase of \$2.00 or more must be

5. Only one stamp can be placed on each coupon. No 6. Coupons will be given out on all buses going downfown each weekday starting at 8:30 a.m. They will not be



PARK-SHOP DOWNTOWN RIDE SHOP CUSTOMER	PLACE SECOND STAMP HERE	"DOWNTOV RIDE & SH	VN \
COOD FOR	XED STAMP ONE BUS RID	JOLIET CITY LI	NES, INC.



The membership is composed of downtown retailers, professional men, financial institutions, property owners, and parking lot operators. All of the major de-

partment stores are members of Downtown PARK AND SHOP of which membership has 70% of the downtown retail locations, and 10% of the professional people. Some of the major stores participating in the program are Sears, Roebuck; The Eagle Store; W. T. Grant; Block & Kuhl; Al Baskin Co.; F. W. Woolworth; Kresge's; Kline's Department Store, and Boston Store.

The Joliet Downtown PARK and SHOP and RIDE and SHOP plan does not charge a membership fee. We have found that this is one of our best selling points. The over-ride of 4 cents from each stamp has been enough to advertise the program effectively. However, the Association of Commerce does all of the bookkeeping and administration without charge. At the beginning of the PARK and SHOP and RIDE and SHOP program, the Greater Joliet Committee allocated \$22,000 for the advertising program.

Members of PARK and SHOP and RIDE and SHOP are identified by displaying the Joliet Downtown PARK and SHOP and RIDE and SHOP decal on their front doors and windows, easels on counters, and slugs in their newspaper ads.



Parking lot operators close their books on Wednesday of each week, tabulate their results on Thursday, and all stamps are cashed in at the office of the Association of Commerce on Friday. The bus company validates their stamps 2,000 at a time.

The PARK AND SHOP and RIDE AND SHOP program is administered by an executive committee of twelve men, representing the various business categories participating in the PARK AND SHOP program. The PARK AND SHOP and RIDE AND SHOP program is a division of the Joliet Association of Commerce.

The stamp that is used for the parking program is used for the bus validation program. The rider is issued a two-part ticket upon entering the bus. When presenting this ticket to a member, a stamp good for one ride is affixed. The second stamp may be secured by visiting other members. On the return trip home, if the customer has two stamps on his ticket, it is torn in half, and the unused portion returned to the customer to be used at his convenience.

Bus validation tickets are handed out during the hours of 8:30 a.m. until store closing hours. However, they may use the stamp to ride the bus at any time.

The PARK AND SHOP program realizes a profit of 4 cents per stamp under the present program. This 4 cents is used to promote the program by use of newspaper ads in the two local papers, daily radio spots, eight highway billboards, mailing brochures, and special awards.

From April 28, 1959, to January 1, 1960, members of PARK AND SHOP and RIDE AND SHOP issued 316,000 stamps to their customers. In 1959, the program had a 42% increase over a like period during 1958. The 1960 estimate will reach in excess of 300,000 stamps. The bus validation program is averaging 2,000 stamps per week.



A & B Housewares Allan's Shoes Anderson's Ready-to-Wear Aron's Furniture Store David Balch Store Barretts, Inc. Al Baskin Co. Dr. Robert J. Becker Belay Office Supply Dr. Richard C. Benson TOM FJoliet Bootery Bernard's Fashion Accessories, Inc. Joliet Commerce Loan Co. Binzer Optometrists Dr. Robert P. Blatchley Dr. Charles W. Blim Block & Kuhl Co. Bollig's Candy & Gift Shop The Book Shop The Boston Store The Bride's House J. D. Brown & Co. Calvert Bros. Maytag Co. Chicago Title & Trust Co. Coppotelli's Dr. Raymond J. Dempsey Dinet & Co. The Downtowner Dr. E. J. Drenning The Eagle Edward's Jewelers The Fashion Shop Federal Camera Fit-Well Clothiers Fitzgerald Furniture Co. Fowler Piano & Organ Co. Freiberg's Broadway W. T. Grant Co. Harvey Brothers, Inc. Hausmann Paint Co. Hearing Aid Center

Hickok's Dr. L. H. Holman Dr. Harold M. Hoover Bill Jacobs Chevrolet Co., Inc. Jeron Shoes Jewel Paint Store Floyd Johnson's TV & Sporting Goods. Joliet Beauty & Barber Supply Joliet Cotton Shop Joliet Draperies, Inc. Joliet Federal Savings & Loan Association Joliet Floor Covering Joliet Travel & Tours, Inc. Kay Campbell's Att'y Francis P. Kelly Dr. Raymond J. Kennedy Kiddytown Kiep Jewelers GRATE Sign Co. Kinney Shoes Dr. Samuel Klein Kline's Dept. Store Kresge Co. 5 & 10 Kresge Co. Dollar Att'y A. H. Krusemark Labo Florists Lady Kay Shoppe Dr. Paul E. Landmann Dr. Charles L. Lang Dr. Clarence J. Larkin The Leader Cleaners Leath Furniture Lewis Brothers Liebermann's Lucenta Tire Supply F. E. Marsh Shoe Co. Mary Jane Shoes

Henley's Bookstore

Mary Lester Shop The Maternity Shop Medical Arts Pharmacy E. F. Meyer Fur & Storage Co. Montgomery Ward Dr. J. E. Mooney Bob Musser Sport Shop Thom McAn McCarthy's Men's Shop National Bank of Joliet National Clothing & Jewelry Co. Neisner Bros., Inc. New Star Jewelers Oliver Realty Co. Osborn Supply Co. Osco Drug Peoples Outfitting Store, Inc. Pittsburgh Plate Glass Co. The Prescription Shop Rx Terminal Pharmacy R & S Shoe Store Reisberg Jewelers The Religious Shop Renee Shop Rice & Larsen Dr. Carlos Rubiano Ryan's Ladies' Apparel Schiff's, c/o Neisner Bros. Schneiter's Restaurant Sears, Roebuck & Co. Dr. Loyd Stevens Tiny Tot Shop Union National Bank The Vogue Walgreen Co. Walsh Paint Co. Wil-Do-Mar Fashions Dr. Donald J. Wilhelmi Woodruff Pharmacy F. W. Woolworth Store

In 1959, the PARK AND SHOP and RIDE AND SHOP committee erected a billboard on each of the eight highways leading into Joliet. These billboards range in size from 8 ft. x 20 ft. to 10 ft. x 40 ft. Some are illuminated boards and others are scotch-lite. The billboards call the motorists' attention to the parking program and the bus program plus the advantages of shopping downtown.